

UNITED STATES DISTRICT COURT
DISTRICT OF MASSACHUSETTS

CITY OF WESTFIELD, MASSACHUSETTS,
et al.,

Plaintiffs,

V.

3M COMPANY, et al.,

Defendants.

Civil Action
No. 18-30027-DJC
No. 17-40002

July 12, 2018
3:10 p.m.

TRANSCRIPT OF MOTION HEARING
BEFORE THE HONORABLE DENISE J. CASPER

UNITED STATES DISTRICT COURT
JOHN J. MOAKLEY U.S. COURTHOUSE
1 COURTHOUSE WAY
BOSTON, MA 02210

DEBRA M. JOYCE, RMR, CRR, FCRR
Official Court Reporter
John J. Moakley U.S. Courthouse
1 Courthouse Way, Room 5204
Boston, MA 02210
joycedebra@gmail.com

1 APPEARANCES:

2 FOR THE PLAINTIFFS:

3 RICHARD W. HEAD, ESQ.
4 SL Environmental Law Group PC
450 Mission Street, Suite 400
5 San Francisco, CA 94105
415-348-8300

6 JOHN E. GARBER, ESQ.
7 Weinberg & Garber, P.C.
71 King Street
8 Northampton, MA 01060
413-582-6886

9 ROBERT D. COX, JR., ESQ.
10 Bowditch & Dewey LLP
311 Main Street
11 P.O. Box 15156
Worcester, MA 01615
12 508-926-3409

13 FOR THE DEFENDANTS:

14 JOHN D. STUEBING, ESQ.
15 Tarlow, Breed, Hart & Rodgers PC
101 Huntington Avenue
16 Boston, MA 02199
617-218-2067

17 MICHAEL A. SCODRO, ESQ.
18 Mayer Brown LLP
71 S. Wacker Drive
19 Chicago, IL 60606
312-701-8886

20 DAVID WEINRAUB, ESQ.
21 DOUGLAS E. FLEMING, III, ESQ.
22 Dechert LLP
1095 Avenue of the Americas
New York, NY 10036
212-698-3500

23 LINDSAY M. BURKE, ESQ.
24 Kenney & Sams, P.C.
225 Turnpike Road
25 Southborough, MA 01772
617-634-9325

1 APPEARANCES (CONT'D)

2 CHRISTOPHER M. REILLY, ESQ.
3 Sloane & Walsh
4 Three Center Plaza
5 Boston, MA 02108
6 617-523-6010

7 MICHAEL E. PASTORE, ESQ.
8 Greenberg Traurig LLP
9 One International Place
10 Boston, MA 02110
11 617-310-6277
12
13
14
15
16
17
18
19
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23
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P R O C E E D I N G S

(The following proceedings were held in open court before the Honorable Denise J. Casper, United States District Judge, United States District Court, District of Massachusetts, at the John J. Moakley United States Courthouse, 1 Courthouse Way, Boston, Massachusetts, on July 12, 2018.)

THE CLERK: Court is in session. Please be seated.

Civil action 18-30027, City of Westfield v. 3M.

Counsel, please state your name for the record.

MR. HEAD: Richard Head from the SL Environmental Law Group for the plaintiff.

MR. GARBER: John Garber, your Honor, Assistant City Solicitor for the City of Westfield.

THE COURT: Good afternoon, counsel.

MR. FLEMING: Doug Fleming, your Honor, for the defendants Tyco Fire Products and Chemguard.

MR. SCODRO: Michael Scodro, your Honor, for the defendant 3M.

MR. WEINRAUB: David Weinraub for defendant Tyco and Chemguard.

THE COURT: Good afternoon, counsel.

MS. BURKE: Good afternoon, your Honor. Lindsay Burke, also for Tyco and Chemguard.

MR. STUEBING: John Stuebing, your Honor, for 3M.

THE COURT: Good afternoon.

1 Counsel, I know we're here for defendants' motion to
2 dismiss. I apologize for starting a little bit later than our
3 scheduled time. We had a full courtroom for the prior
4 proceeding.

5 Counsel, I'm prepared to hear argument. You're not
6 writing on a completely blank slate here. I'm familiar with
7 the arguments to some extent, but I'll hear you, counsel.

8 MR. FLEMING: Your Honor, if I may, I'd be happy to
9 hand this up to you. The defendants coordinated to try to
10 break up the argument to avoid duplication. We've got a
11 proposed sequence of the arguments as between Westfield and the
12 County of Barnstable action that we shared with Mr. Head that
13 I'd be happy to hand up.

14 THE COURT: Sure, thank you.

15 MR. FLEMING: On the first side, your Honor, has the
16 proposed sequence of the arguments. On the backside of the
17 document, it has a checklist of the various causes of action in
18 each action.

19 And what we would propose is that Mr. Scodro argue the
20 City of Westfield motion to dismiss, who represents 3M on
21 behalf of the defendants, and that I would argue the County of
22 Barnstable motion to dismiss on behalf of the defendants as
23 well. I represent Chemguard and Tyco Fire.

24 THE COURT: Okay.

25 MR. FLEMING: Thank you, your Honor.

1 THE COURT: Counsel, is that acceptable?

2 MR. HEAD: Certainly, your Honor.

3 THE COURT: So why don't we begin with that outline
4 and sequence in mind, counsel.

5 MR. SCODRO: Your Honor, it's Michael Scodro on behalf
6 of defendant 3M, as Mr. Fleming said, arguing on behalf of both
7 defendants for purposes of this argument.

8 Your Honor, we would begin, naturally, with personal
9 jurisdiction in this case. Obviously the briefs have covered
10 this in some detail, but I'll begin very quickly with general
11 jurisdiction. I'm not sure that a lot needs to be said on
12 this.

13 Since the Supreme Court's decision in Goodyear Tire in
14 2011 and then Daimler Chrysler in 2014, it's clear that absent
15 an extraordinary circumstance -- and the Supreme Court has to
16 date identified only one -- general jurisdiction lies only for
17 a corporation in its -- where it has its principal place of
18 business and where it is incorporated. And for neither
19 defendant in this case is that the state of Massachusetts.

20 So unless your Honor has questions on general
21 jurisdiction, I'll turn briefly to specific jurisdiction.

22 THE COURT: Thank you.

23 MR. SCODRO: Thank you, your Honor.

24 The plaintiff continues to rely on the stream of
25 commerce idea, but this notion was substantially revised in the

1 Supreme Court's Asahi decision, your Honor, in 1987, and this
2 court and the first district have explicated that notion far
3 further since then.

4 We know from the Supreme Court's decision in Walden in
5 2014 that there needs to be suit-related conduct in the state,
6 and that those -- that conduct or those contacts have to be
7 something that the defendant itself creates.

8 To flesh out that standard, we have three factors:
9 relatedness, purposeful availment, and reasonableness.

10 Your Honor, the plaintiff here has failed to allege
11 either relatedness or purposeful availment. Either one of
12 those is fatal to their personal jurisdiction claim.

13 I'll briefly address relatedness each in the first
14 instance, your Honor.

15 The in-state conduct that gives birth to the cause of
16 action has to be related to the claims. And nothing says this
17 more clearly than the Supreme Court's 2017 decision in
18 Bristol-Myers Squibb which makes clear that unconnected
19 activity in the state is irrelevant for purposes of the
20 specific jurisdiction analysis.

21 Your Honor, when it comes to the relatedness prong in
22 this case, all that plaintiff alleges and all that plaintiff
23 offers in their response to the motion to dismiss as to both
24 defendants is unrelated conduct. That is, for example, the
25 fact that there's an unrelated plant in the jurisdiction.

1 Bristol-Myers Squibb makes perfectly clear that that cannot be
2 considered as part of the specific jurisdictional analysis.

3 And indeed, when we turn to purposeful availment, the
4 second prong, again, this is after they have failed
5 relatedness. When it comes to purposeful availment, the 1st
6 Circuit has been very clear, it follows the plurality in Asahi,
7 mere stream of commerce is insufficient, something more is
8 needed, and that something more also has to be specific to the
9 cause of action, to the conduct that's being challenged. And
10 there's simply nothing remotely like that alleged in this case,
11 your Honor.

12 The claim, and it's very clear in the complaint in
13 multiple paragraphs, is that the defendants sold their product,
14 AFFF, which is a firefighting foam, they sold that product to
15 the United States military, not even to a distributor -- and
16 putting to one side the fact that there are numerous cases from
17 this district and from the 1st Circuit that make clear that
18 even selling to a distributor is okay when it ends up in
19 Massachusetts, it does not give rise to specific jurisdiction.
20 But even putting that to one side, in this case, the allegation
21 is that the defendants sold their products to the end user, to
22 the customer, and the customer then happened to use that
23 product in Massachusetts.

24 1st Circuit cases, including Boit and Rodriguez, which
25 we cite in our brief, this Court's decision in Newman is

1 extremely close to this, your Honor, where the airplane at
2 issue was sold to a distributor. In that case, there was even
3 an allegation that the distributor -- it wasn't the end user --
4 the distributor was a corporate affiliate of the defendant
5 corporation in that case, and still the Court correctly held
6 that's insufficient to find purposeful availment for purposes
7 of due process of specific jurisdiction in the Commonwealth of
8 Massachusetts.

9 So there is no question that in this case there simply
10 are no allegations that would give rise to either relatedness
11 or purposeful availment. And indeed, to the contrary, by
12 affirmatively pleading that material was sold to the customer
13 who then happened to use it in Massachusetts and elsewhere is
14 perfectly clear, this would be the first court to be finding
15 that specific jurisdiction exists under those circumstances.
16 Indeed, it would be flatly inconsistent with rulings from this
17 district and from the 1st Circuit.

18 And finally, your Honor, because their specific
19 jurisdiction claim fails both on relatedness and purposeful
20 availment grounds, there's, of course, no need for the Court to
21 reach the reasonableness question. This Court said as much in
22 Katz, the Supreme Court said as much in Daimler Chrysler.

23 Your Honor, at the end of the discovery section the
24 plaintiff asks for jurisdictional -- sorry, at the end
25 jurisdictional section, the plaintiff asks for jurisdictional

1 discovery. We would urge the Court to deny that request. To
2 be sure, as we've said, the complaint offers nothing to sustain
3 jurisdiction within the meaning of due process in this case.
4 But this Court's own decision in Horizon Comics Production, the
5 1st Circuit's decision in Negron-Torres, both of which we cite
6 in our brief --

7 THE COURT: What is the standard for deciding whether
8 or not there should be jurisdictional discovery? Meaning,
9 there's a colorable claim of jurisdiction? Meaning, what's the
10 standard by which the court decides that?

11 MR. SCODRO: Thank you, your Honor. In Horizon Comics
12 Production, this Court said that it is -- while it's a
13 discretionary standard, the threshold showing requires a
14 colorable claim, exactly as your Honor said, and some
15 indication of how discovery would further the showing of
16 jurisdiction in this case. And the Negron-Torres case from
17 2007 in the 1st Circuit, which I mentioned a moment ago, that
18 elaborates on that standard as well, your Honor, and says that
19 the plaintiff must present some facts or at least allege some
20 facts to show why personal jurisdiction -- excuse me, why
21 discovery would help to establish jurisdiction.

22 In this case, your Honor, the way the complaint is
23 pled by alleging that we sold to a customer who in its own --
24 under its own power -- certainly no one would contend that we
25 control where the military uses AFFF -- by making that

1 allegation, your Honor, I am hard-pressed to think of anything,
2 any fact that they could seek to establish specific
3 jurisdiction in this case, your Honor. So that's why we would
4 urge the Court to deny any request for jurisdictional discovery
5 here.

6 THE COURT: Thank you.

7 MR. SCODRO: Your Honor, I'm happy to pause at this
8 point if you want to treat jurisdiction separately, or I'm
9 happy to proceed through the merits arguments as well.

10 THE COURT: Well, counsel, do you want to respond to
11 that, and then we can go onto the merits?

12 MR. HEAD: Sure.

13 THE COURT: Thank you.

14 MR. HEAD: Thank you. Again, Richard Head for the
15 city.

16 THE COURT: Thank you.

17 MR. HEAD: The complaint alleges significantly more
18 than what has been stated relative to the jurisdiction of these
19 two defendants, and also as we had put in our response brief
20 there are public records relative to their contacts in the
21 Commonwealth of Massachusetts, both with regard to 3M and Tyco,
22 Tyco specifically with regard to AFFF distributors located
23 within the Commonwealth, one of which is within the county
24 where the City of Westfield is located. So there is a direct
25 connection relative to AFFF and Tyco within the Commonwealth of

1 Massachusetts. And 3M itself has a significant presence in the
2 Commonwealth of Massachusetts.

3 The other -- the aspects within the complaint alleging
4 contacts with the Commonwealth of Massachusetts is that it
5 does, in fact, engage in substantial and continuous and
6 systematic contacts with the Commonwealth. It is not a fact,
7 as was argued by counsel, that it just happened to be used
8 in -- at this particular location. This is a product that is
9 designed specifically for military use on all military bases
10 throughout the United States. It is absolutely more than
11 foreseeable, but it is intended that by selling to the military
12 that it is going to be used, and that product is going to be
13 used in military bases, such as the one that's located in the
14 City of Westfield.

15 So it is not a product that is like most any other
16 product. It has a very specific use. In fact, it has to meet
17 military specifications in order to be sold to the military.
18 Not anybody can provide this product.

19 THE COURT: What about the relatedness prong, counsel?
20 What's the best argument in that regard?

21 MR. HEAD: The contacts with the Commonwealth of
22 Massachusetts in the allegations are directly related to the
23 behavior of the defendants. They sold this product. They
24 specifically instruct on how this product should be used,
25 military bases and non-military bases, that the product is

1 designed in a way that it is supposed to be sprayed on the
2 ground that directly causes the contamination that is at issue
3 in this case. Their contacts with the state -- with the
4 Commonwealth of Massachusetts are that they sold directly for
5 the purpose, for the very specific purpose that it be used at
6 military bases, exactly like the situation we have here, where
7 it was used -- the product was used specifically as designed
8 and instructed by these defendants.

9 So the claim is directly related to those contacts
10 relative to their sale and advertise of a product that was used
11 and designed for a very specific purpose, which is for use on
12 military bases to put out liquid gasoline fires, such as what
13 you might see with an airplane.

14 So the contacts are directly related to the complaint
15 and the allegations that we have.

16 And it's also in terms of purposefulness, it is more
17 than a random fortuitous event. It is a very specifically
18 designed activity on the part of these defendants that this
19 product be used at this particular facility. It is the entire
20 nature of this product. So it is not what would be described
21 as simply fortuitous or attenuated, but it is direct and
22 related.

23 And then with regard to the reasonableness factors, I
24 think they're fairly clearly laid out in our brief. They're
25 the six -- or the five factors, pretty straightforward. I

1 don't think I need to review those directly in argument, but I
2 think they're very well laid out in the brief.

3 So I would simply say that it is not that it happened
4 to be used at this particular facility, but that it was
5 designed to be used at this facility. And it was sold and
6 marketed to be used at this facility, as with all the other
7 military bases that they sold their product to. So it was
8 designed and intended to be used at this facility.

9 Simply the fact that they did not sell it directly to
10 somebody located in the City of Westfield is not the relevant
11 standard. It was, in fact, designed and marketed and sold to
12 be used at the military bases, including this one.

13 I think that's the basic argument.

14 THE COURT: Am I correct it was designed to be used at
15 military bases, not specifically this one, but at military
16 bases?

17 MR. HEAD: All military bases, that's exactly right.

18 THE COURT: But doesn't that make a difference for the
19 purposes of personal jurisdiction in this district?

20 MR. HEAD: It doesn't, because it's a product --
21 simply because they sold it to the United States military, it
22 was -- that's just the way the military purchases their goods.
23 It was designed and understood to be used at all the
24 facilities, such as this one. So it's not by happenstance that
25 it's being used here, but it's by direct intent that it's being

1 used at this particular facility.

2 Simply because it's used at other facilities
3 throughout the United States doesn't change the analysis
4 relative to the Commonwealth of Massachusetts. The nature of
5 this product and its intent by these defendants was that it was
6 to be sold to this Air Force base or the Air National Guard
7 that uses this particular airport.

8 So, no, I would say it's directly related and it is a
9 purposeful availment of the jurisdiction of the Commonwealth of
10 Massachusetts by virtue of who its client is, its understanding
11 how it would be held and would be used.

12 THE COURT: Thank you.

13 Counsel, why don't we -- I'll move back to the
14 defendants to start on the merits. As opposed to allowing
15 rebuttal as to each of these, why don't I allow some general
16 rebuttal at the end.

17 MR. SCODRO: I was going to ask, I have a few points
18 to make in response, your Honor. Should I reserve on those?

19 THE COURT: Why don't we do that.

20 MR. SCODRO: With regard to proximate cause, there's
21 no dispute between the parties that proximate cause is an
22 element of all four causes of action raised in the complaint,
23 nor is there any dispute of what proximate cause means and its
24 various subelements: foreseeability, but-for, causation, and
25 substantial factor, your Honor.

1 The problem here for the plaintiff is that their
2 complaint not only doesn't plead causation but it affirmatively
3 pleads against causation to a certain extent, your Honor.

4 They claim here -- and they make this very clear in
5 their response because this is necessary to avoid any potential
6 statute of limitations issue -- that the harm they suffered,
7 the need to remediate and filter and so forth, didn't arise
8 until May of 2016 when the EPA issued its non-binding advisory
9 at 70 parts per trillion, your Honor. And because they have
10 made that admission, the suggestion, therefore, is that -- and
11 they have made this express in the complaint as well -- that at
12 no other time, at no point prior to May of 2016, were the
13 limits in their various wells at all in excess of anything that
14 the government, the EPA or otherwise, had said would be too
15 high a level.

16 So their claim is that they were forced to remediate
17 because, as of May, suddenly now they are in excess of EPA
18 level.

19 The problem is they don't allege that in 2016 or even
20 in 2017 that the levels at any of the wells were in excess of
21 the EPA's 70 parts per trillion number. On the contrary, your
22 Honor, in paragraph 77 of the complaint, they include a chart,
23 and the chart shows well samples taken at various points in the
24 year 2013. And what those show is that at that point the
25 numbers were too high, but they actually show a significant

1 decrease in both of the chemicals that are at issue in this
2 case even over the short time frame that appears in that chart;
3 namely, February through August, I believe. And they show in
4 one case with regard to PFOA and PFOS one of them decreases by
5 roughly 33 percent, another by 25 percent.

6 The complaint actually does more. The complaint
7 explains why that is. The complaint talks about the fact that
8 these chemicals migrate in groundwater, that the plume, as it's
9 called, can move through the earth. So the complaint both
10 explains why one would expect changes in these numbers and
11 shows that they were on the decline rapidly three years before
12 they would need to exceed the EPA limit in order for there to
13 be any damage whatsoever in this case.

14 Now, your Honor, their only response to that in their
15 responsive pleading is to attach something that is -- it's an
16 interim report. It is not a public document, at least we've
17 been unable to find it in any public place. It is known as --
18 it is captioned "interim," there's going to be additional work
19 done, that's clear from the Interim Tactical Memorandum is the
20 name on it. This is it from 2017, and it purports to show that
21 in one well, sampling showed numbers in excess of the EPA 70
22 parts per trillion.

23 Plaintiffs urge the Court to take judicial notice of
24 this document. It's the only way they can salvage an
25 allegation of proximate cause in their complaint. But, your

1 Honor, as we point out in reply, this document comes nowhere
2 close to the sort of self-sustaining document that one would
3 consider for purposes of judicial notice.

4 Your Honor was very careful in the December County of
5 Barnstable case to cabin the use of judicial discretion to
6 instances where they were truly public documents with
7 irrefutable facts. And even in those circumstances, the
8 Court's opinion frequently said it would only use those
9 documents for purposes of notice for the discovery period for
10 purposes of statute of limitations. Even there the Court
11 wasn't taking notice of them for the truth of the matter
12 asserted, but that's precisely what plaintiffs urge this Court
13 to do with this self-styled Interim Tactical Memorandum
14 involving limited testing on one of the wells.

15 And so we believe that this comes nowhere near the
16 requirements for judicial notice. And accordingly, without
17 it -- and I'm not sure plaintiffs would even disagree --
18 without that document the complaint simply fails to allege any
19 kind of proximate cause here by failing to allege that the
20 numbers were too high when they engaged in the remedial
21 conduct, your Honor.

22 THE COURT: Thank you.

23 Counsel, I apologize, I should have mentioned this to
24 both sides at the beginning. I do need to be off the bench at
25 4:00. I'm assuming, counsel, we can deal with everything here,

1 but I didn't want to get to 4:00 and then say that. So,
2 counsel, I'll say that to both sides.

3 Did plaintiff want to respond to that issue?

4 MR. HEAD: Yes, your Honor, thank you.

5 So the -- I would point your Honor to paragraph 80 of
6 our complaint, where we specifically say and allege --

7 THE COURT: And I'll just tell both sides I have
8 copies of both operative complaints here.

9 MR. HEAD: Thank you, your Honor.

10 And that prior to May 25, 2016 health advisory, the
11 levels of PFOS and PFOA were below. Paragraph 81, following
12 EPA's publication, the City of Westfield was required to take
13 specific action relative to its drinking water sources as a
14 result of the EPA's issuance of the health advisory.

15 The loss that we're talking about is and the
16 allegations within the complaint do allege and specifically
17 allege foreseeability and consequence of the defendants'
18 conduct as the cause of the damage that the City of Westfield
19 is now suffering from.

20 The AFFF that we're talking about that is contaminated
21 with the PFOS and PFOA was specifically used and designed by
22 the defendant to be sprayed on the ground so that every use of
23 its product would result in the contamination of the soil and
24 groundwater.

25 We've also alleged the specific knowledge that these

1 defendants had relative to the risks associated with their
2 product, and that those -- as a result of the introduction of
3 those products into the -- and used at the airport has
4 resulted, specifically resulted in damage to the City of
5 Westfield as it relates to the health advisory that was issued
6 by EPA.

7 In addition, we've alleged that given the flow of
8 groundwater that additional wells are directly in line to be
9 affected and damaged and specifically costing the City of
10 Westfield additional sums of money as a result of the
11 contamination that is in the groundwater.

12 So I strongly disagree in terms of the level of
13 pleadings that are contained within the city's complaint.
14 We've alleged proximate cause, we've alleged damages that
15 directly relate to the activities that are a foreseeable
16 consequence of the defendants' conduct, and that those were
17 tied to the issuance of the health advisory by the
18 Environmental Protection Agency.

19 In addition, as we did put in our brief, there is
20 additional data in what we had turned into is essentially --
21 this is a motion to dismiss phase, not a summary judgment.
22 There's data, there's discovery that will happen relative to
23 proximate cause. Typically proximate cause is a question of
24 fact, and the pleading as stated sufficiently alleges proximate
25 cause to survive a motion to dismiss.

1 I'm happy to address it if you want, in terms of --
2 this is going back to the personal discovery -- I didn't
3 address the discovery request that we had contained in our
4 motion; but there is, I would argue, a great deal of
5 information that could result from discovery if the Court deems
6 it necessary.

7 THE COURT: I thought you did address --

8 MR. HEAD: I didn't talk about it significantly, but I
9 just want to make sure on the record there is --

10 THE COURT: I understood the argument.

11 MR. HEAD: Thank you.

12 THE COURT: Thank you.

13 Counsel, I think you had feasible alternative design
14 next.

15 MR. SCODRO: Thank you, your Honor. I'll be very
16 quick in light of the Court's time as well.

17 Very briefly, your Honor, this is covered well, I
18 think, in the parties' papers.

19 There is no dispute that there needs to be an
20 available and technologically feasible practical alternative in
21 order to make their design defect claim. So this count, this
22 argument obviously goes to a single count, unlike the prior two
23 that covered the entire complaint.

24 Plaintiffs have simply failed to do that here. Again,
25 your Honor, they have affirmatively -- and here this is quite

1 clear -- they have affirmatively argued or pled themselves out
2 of court on that element.

3 They've attached to their complaint a GAO report that
4 makes very clear, and it's consistent with the fact that the
5 military specifications continue to insist on AFFF that
6 includes these PFAS chemicals. The GAO report that they attach
7 to their complaint on pages 18 through 20 makes crystal clear
8 that the military itself has yet to find any feasible
9 alternative, and they haven't even set a deadline for when they
10 might be able to do so.

11 If the plaintiff were correct and that all you needed
12 to do was take the PFAS out and that that was a feasible
13 alternative, surely the military would have done that by now
14 instead of telling other government actors that they're going
15 to need an indefinite period to figure out if anything can take
16 the place of PFAS. I would just say to rule for them in this
17 context, your Honor, would run afoul of a number of decisions
18 cited in our brief, including the Town of Lexington where the
19 claim there was that one would -- could simply craft the same
20 substance without using PCBs, and the Court correctly said --

21 THE COURT: I do remember, counsel.

22 MR. SCODRO: Right -- what do we do without them.

23 THE COURT: Counsel.

24 MR. HEAD: Your Honor, I think what we're doing is
25 starting to expand our use of acronyms, take a class of

1 chemicals when we're really talking about two.

2 PFAS, which you just heard referenced, are per- and
3 polyfluoroalkyl substances. There are 3,000 some-odd PFASs out
4 there in the world. What we are talking about are two, PFOS
5 and PFOA, and these are the only two that we're talking about.
6 And we're talking about whether or not there was feasible
7 alternatives to having AFFF with PFOS and PFOA. These are two
8 members of a class of PFASs. And what we've alleged -- and
9 this is a motion to dismiss phase, not a summary judgment
10 phase -- and we very specifically have alleged in our complaint
11 is that there's an alternative design that is feasible -- and
12 feasibility is, in fact, the standard and the test by which
13 measurement would be alternative design -- and that would be at
14 paragraph 99 and also paragraph 37 of our complaint.

15 So we've very specifically alleged that there are
16 feasible alternative designs that are commercially viable, and
17 that the defendants failed to do that, even though they had
18 sufficient knowledge when they were manufacturing this product
19 and failed to do that. In fact, there are alternatives to AFFF
20 that do not contain PFOS and PFOA in the same way that's
21 designed as the products that were being sold and used at the
22 airport.

23 So as we have alleged it in terms of a motion to
24 dismiss phase, the feasibility argument and the alternative
25 design argument has been preserved within the complaint.

1 Thank you, your Honor.

2 THE COURT: Thank you.

3 Counsel, as to the 93A claim.

4 MR. SCODRO: Yes, your Honor. Very, very quickly on
5 93A, if possible, 60 seconds for rebuttal at the end, just a
6 few points if possible.

7 On 93A, as we point out in our brief, this is a
8 business transaction. It's a Section 11 transaction, and there
9 is -- they are not privy to the same -- to use the same word,
10 the same transaction, your Honor, and that's what Section 11
11 requires. Even if this were a Section 9 consumer claim -- and
12 it isn't for the reasons identified in our brief -- even if it
13 were, the case law is clear, the plaintiff still has to be a
14 purchaser, could be an indirect purchaser, but a purchaser, or
15 a user of the product, or in some other way involved in the
16 transaction. None of those are true here.

17 Here they're claiming that they have stepped in to
18 remediate without any connection, without any use of the
19 product or any transactional connection to the plaintiff. So
20 even under Section 9 -- and this is improperly pled as a
21 Section 9 case -- even under Section 9 it fails as a matter of
22 law; and it does so even more clearly under Section 11, which
23 is the proper section here, your Honor.

24 THE COURT: Counsel, I'll let you respond.

25 MR. HEAD: Thank you, your Honor. I don't have a lot

1 more to expand on than what's already in our brief.

2 One is that it is not a Section 11. We didn't have a
3 business relationship, whereas any other consumer that is
4 harmed by a product that is put into the marketplace by unfair
5 or deceptive trade practices. We clearly outlined the unfair
6 deceptive trade practices, and for the reasons we stated,
7 Section 9 is the appropriate one, because we are simply an
8 innocent harmed party as a result of those unfair, deceptive
9 trade practices.

10 And then, you know, we've cited the cases in our
11 responsive brief relative to the transactional relationship.
12 We certainly alleged the -- that a products liability case,
13 such as this, the lack of a direct or indirect transactional
14 relationship is not fatal to a 93A claim.

15 Thank you.

16 THE COURT: Thank you.

17 Counsel, I'll give you a moment for rebuttal, and then
18 we'll turn to Barnstable.

19 MR. SCODRO: Thank you, your Honor. I'll keep this
20 very brief.

21 With regard to personal jurisdiction, your Honor's
22 question hit the nail on the head. They responded that this
23 product was not designed for the Massachusetts airport. Their
24 allegation that it's made for the military would be -- that
25 would be tantamount to overturning the Block decision in -- or

1 Boit decision in the 1st Circuit, because those products were
2 made for construction workers, or the Newman decision by this
3 Court, because those were airplanes made for airports.

4 The point would be they would have to -- and they
5 candidly conceded today that this was not designed for the
6 Massachusetts air base, and that under the case law is
7 dispositive, your Honor.

8 Turning quickly to proximate cause. The paragraphs in
9 the complaint that they identify, 80, 81, 82, those are
10 precisely what we're talking about. Those talk about data from
11 2013 and a decision by the plaintiffs to remediate and take
12 other measures for which they now seek compensation based
13 entirely on data that was -- that is now -- now coming up on
14 five years old.

15 The point of the matter is that that simply -- you
16 cannot look at 2013 data, which, by the way, showed a decline,
17 a rapid decline, and say that action we took in response to
18 that is somehow proximately caused by defendants' actions.

19 Finally, turning quickly to the design defect. Your
20 Honor, they're now claiming that PFOA and PFOS, somehow the
21 complaint is limited to those. As we point out in our brief
22 and reply brief, there are numerous paragraphs, the guts of the
23 complaint, paragraph 36, 55, and paragraphs that follow 55,
24 they are all focused on PFAS and the harms that it can cause.
25 So to suggest now that the complaint is limited to these others

1 is simply untrue, your Honor, and is inconsistent with the way
2 the case has been pled.

3 And finally, your Honor, their answer to why this is,
4 in fact, a Section 9 case is that there was no commercial
5 transaction. But the very case they cite for that proposition
6 at the end of their brief, your Honor, goes on to say that the
7 fact that there's no commercial transaction between the parties
8 doesn't mean that it suddenly becomes a Section 9 case. It may
9 just mean that it's a failed Section 11 case. And that's what
10 we have here, your Honor.

11 THE COURT: Thank you.

12 MR. HEAD: Your Honor, there was one thing that was
13 stated I think I just need to clarify.

14 THE COURT: Thirty seconds, counsel.

15 MR. HEAD: Thank you, your Honor.

16 Where he said that we admitted it was not designed for
17 the Massachusetts Air Force base. What I said was it was not
18 sold to the Massachusetts Air Force base that we know of. But
19 I do think that's exactly one of the issues that we would want
20 to raise in discovery, if the Court allowed discovery on
21 jurisdiction, is what were the specific relationships with this
22 Air Force base and these defendants.

23 So we did not say that it was not designed for this
24 Air Force base, but at least as we know today, I don't have
25 information that says it was directly sold with the purpose of

1 coming to this Air Force base, but discovery would flush that
2 out at some level in some more detail that we don't currently
3 have available to us. Thank you.

4 THE COURT: Thank you.

5 Counsel, to turn to Barnstable.

6 MR. FLEMING: Yes, thank you, your Honor.

7 MR. HEAD: Your Honor, if it's okay with you, the City
8 Solicitor for Westfield, he can either stay with me --

9 THE COURT: Counsel, your choice.

10 Counsel.

11 MR. FLEMING: Thank you, your Honor.

12 THE COURT: And if anyone else has to move around.

13 MR. HEAD: Just Attorney Cox is here for the City of
14 Barnstable, but I'm happy to leave it the way we are.

15 THE COURT: Okay, thank you.

16 Good afternoon.

17 MR. FLEMING: Thank you, your Honor.

18 In the interest of time, I'll try to be as brief as I
19 can.

20 THE COURT: Sure.

21 MR. FLEMING: Again, this is an action by the County
22 of Barnstable relating to its fire training academy and the use
23 of AFFF at its fire training academy by others, not the
24 manufacturer defendants.

25 Your Honor, we've asserted that under Twombly and

1 Iqbal the plaintiff still hasn't cured the deficiencies that
2 you cited in the prior complaint that caused you to dismiss
3 that complaint without prejudice. In the interest of time, I'd
4 be content to rest on that argument, I think it's adequately
5 briefed, and move on to the count-specific arguments.

6 THE COURT: Sure.

7 MR. FLEMING: The Twombly and Iqbal arguments cut
8 across the entire panoply of claims.

9 You could break down the seven counts or causes of
10 action in the complaint into three buckets: The first bucket
11 is Counts I through III for property damage; the second bucket
12 is Counts VI and IV for contribution or indemnification
13 relating to the litigation that the town brought against the
14 county; and then the third bucket would be for the county's
15 response costs.

16 And I'll pause there, because Mr. Head -- and I'll let
17 you speak, Mr. Head, of course -- mentioned to me in the
18 hallway that you may be dropping one of these counts.

19 MR. HEAD: That's correct, your Honor. Relative -- I
20 will file the paperwork following this hearing -- but for the
21 indemnification claim, the common law indemnification claim,
22 we'll file a notice of dismissal of that particular count,
23 which is Count IV I believe --

24 THE COURT: Okay.

25 MR. HEAD: -- don't hold me to that, but we'll file

1 that following this hearing.

2 THE COURT: Okay, thank you.

3 MR. HEAD: And it will just be limited to the common
4 law indemnification.

5 MR. FLEMING: Thank you, Mr. Head. Thank you, your
6 Honor.

7 So if I could turn to the first bucket, Counts I
8 through III, these are common law tort causes of action
9 purportedly seeking to recover for property damages. There's a
10 failure to warn claim, a design defect claim, and a negligence
11 claim. We believe these claims should clearly be dismissed
12 because while they're denominated as property damage claims,
13 when you review them, they really are seeking response costs.
14 And in your prior ruling, your Honor, we think you were clear
15 that in order to recover for response costs, you have to
16 proceed under Chapter 21E. I think in your prior decision,
17 your Honor, you also said that if you allege damages that are
18 separate and apart from response costs, maybe that's another
19 question. But here, when you look at the damages allegations
20 that they plead in support of Counts I and III, they're
21 virtually identical, they're substantively identical to the
22 very part that you quoted from their former cause of action in
23 the prior complaint that you dismissed finding that there's no
24 common law claim for indemnification or contribution for
25 response costs.

1 You quoted that they were asserting response action
2 damages and damages resulting from, quote, investigation,
3 cleanup, abatement, remediation, and monitoring costs. That's
4 what you quoted at page 28 of your prior opinion. When you
5 look at paragraphs 121, 130, and 135 supporting Counts I
6 through III, it's the identical language.

7 So, in short, your Honor, without belaboring it,
8 they're again pleading response costs and trying to evade the
9 response costs statute under the rubric of these common law
10 property damages claims, which I think you've already ruled
11 they cannot do.

12 So I'm happy to pause there, your Honor, unless you
13 have any questions.

14 THE COURT: I'll let your brothers respond.

15 Counsel, who's --

16 MR. HEAD: Thank you, your Honor. I do have some
17 comments relative to the causation and the contribution
18 arguments that they have raised. We appear to have skipped
19 those, but I'm happy to address those specifically. Just a
20 couple of direct comments relative to what was alleged.

21 In terms of the causation, we have modified, amended
22 the complaint to specifically allege that these defendants
23 have -- their product was specifically used at the Barnstable
24 County facility, that the Hyannis Fire Department specifically
25 brought these defendants' products to the county facility, and

1 that, as a result of the use of the product in the manner in
2 which it was designed and intended, it was sprayed on the
3 ground and every time it was sprayed on the ground, resulted in
4 contamination of ground and soil water.

5 I apologize, I don't mean to talk fast, I know we're
6 under a timeline.

7 THE COURT: I'm following you.

8 MR. HEAD: On the contribution issue, again, this is
9 the issue under Mass. General Law 231B. It's a question of
10 whether or not it's under subsection 3(d) or 3(c) and whether
11 or not there was a judgment in the town versus county lawsuit.
12 And there are two parts to that. One is that there is a
13 judgment, as that term is defined under the Rules of Civil
14 Procedure for the Commonwealth of Massachusetts. I think this
15 specific issue, while there has been litigation on this and
16 decisions, that there has not been a decision on this issue
17 from the Supreme Judicial Court, and it is entirely about
18 Massachusetts law and interpretation of Massachusetts statutes
19 and Massachusetts Rules of Civil Procedure. And it may be, as
20 the Court is deliberating on this issue, an issue that should
21 be certified to the Mass. Supreme Court because of the
22 uniqueness of the circumstances.

23 But also I would argue that even under Section 3(d),
24 the judgment that was entered was entered within the statute of
25 limitations, and as a result of being entered with the court

1 within the statute of limitations, release of all the
2 defendants was not necessary. And that's part one under
3 section 3(d) of 231B.

4 Relative to the issue of property damage, the
5 allegations and the rule relative to what is property damage,
6 within Massachusetts law you have to demonstrate the level of
7 contamination has decreased the fair market value or
8 necessitates remediation.

9 They bring up that the proper way of bringing up
10 response costs is through 21E, but these defendants have denied
11 that they're responsible under 21E. So one or the other has to
12 give. But if -- so under our common law theory of property
13 damage, one, if the 21E counts were to be dismissed, we should
14 have and we can have our common law counts for property damage.

15 But we also have not simply alleged remediation, but
16 we've also alleged other damage.

17 So paragraph 107, 107 of our complaint talks about the
18 contamination of plaintiff's property and groundwater which has
19 caused damage.

20 Paragraph 121 alleges that the county has suffered and
21 needs to remediate and has suffered other damages.

22 Paragraph 124 alleges that the groundwater and
23 drinking water has been damaged.

24 Again, paragraph 130 alleges remediation and other
25 damages.

1 Paragraphs 114, 123 allege harm to soil and
2 groundwater.

3 And that the paragraph 135, again, seeks remediation
4 and other damages.

5 These are entirely consistent with the definition of
6 property damage with the Commonwealth of Massachusetts, which
7 is measured by the diminution of property value or, if it is
8 curable through remediation, then the cost of remediation. So
9 we have a common law count relative to that.

10 We're not seeking double recovery, but to the extent,
11 one, if 21E survives and we continue on with 21E, it would only
12 be those costs, those other damages that are not covered
13 through the contribution or the need to do -- for remediation,
14 but it is other damages, diminution of property value.

15 So we have, in fact, alleged and the complaint
16 survives the motion to dismiss as alleged and as pled.

17 Thank you, your Honor.

18 THE COURT: Thank you.

19 MR. FLEMING: Thank you, your Honor. So I think
20 Mr. Head got a step ahead of me. He went to the next argument
21 that I haven't argued yet, so I'll kind of --

22 MR. HEAD: Sorry.

23 THE COURT: Yes.

24 MR. FLEMING: I know you wanted to get it in quickly.

25 So I'll address, your Honor, their now contribution

1 claim relating to their settlement of the action that the town
2 brought against the county. And at the end of the day, we
3 think this is extremely clear under Massachusetts contribution
4 statute, Chapter 231B, right, if you have a settlement during a
5 litigation, you have to discharge the common liability in order
6 to go after a third party, right. You have to discharge that
7 common liability. The statute is very clear. The only way
8 that they try to get around that is to say that, Well, the
9 statute expressly says that that does not apply in case there
10 was a judgment.

11 And here, they're making the argument that the
12 stipulation of dismissal or the agreement of judgment that was
13 filed relating to the settlement constitutes a judgment within
14 the meaning of the statute.

15 And of course that just cannot be. Anytime a lawsuit
16 is settled, there's a stipulation of dismissal filed, you would
17 completely eviscerate the statute if parties could simply not
18 discharge the common liability, file a stipulation of dismissal
19 or agreement of judgment during the litigation and end it,
20 which is always done, and completely evade the strictures of
21 the statute.

22 The Breon case, which we cited in our brief, which was
23 partially vacated on other grounds, recognized exactly this.
24 It's squarely on point. The statute wouldn't make any sense.
25 I think it would wreak havoc with the Massachusetts

1 contribution statute if their interpretation were adopted. The
2 statute would never have any effect. Every time there's a
3 settlement, someone would file a stipulation, say that's a
4 judgment. That's not the type of judgment the statute is
5 referring to, and the statute just would simply never apply in
6 a Section 3(d). So, respectfully, we just don't think that
7 argument is tenable in any way whatsoever.

8 Your Honor, I think since he's already addressed it,
9 I'll continue to the next section, however you want to proceed.

10 THE COURT: I think that's fair.

11 MR. FLEMING: Up to you.

12 MR. HEAD: One brief comment in response since --

13 THE COURT: Why don't I let your brother finish, and
14 then I'll give you final word as to both.

15 MR. FLEMING: And if I may, I'll reserve time on
16 Twombly and the property damage allegations that I started
17 with.

18 THE COURT: Sure.

19 MR. FLEMING: But, your Honor, the third bucket is the
20 response clause claim, which is at Count V. Your Honor
21 previously ruled, we believe correctly, that to the extent
22 plaintiffs have alleged something in their complaint, they're
23 really seeking response costs. We pointed out to the Court
24 previously, and to Mr. Head, that if they do seek response
25 costs, we're probably going to be back here again. Because

1 when you take a look at the statute and you have a decision
2 squarely on point, we don't believe the manufacture defendants
3 meet the definition of persons liable under Section 5(a) of
4 21E. In the city of -- Town of Westport case; excuse me, your
5 Honor, you ruled, quote, Westport has not alleged that
6 defendants caused the release aside from such manufacture and
7 sale, nor has Westport alleged that defendants transported --
8 in that case it was PCBs -- PCBs or otherwise interacted with
9 Westport's property aside from the boilerplate language of 5(a)
10 3 through 5, and I inserted the word "boilerplate."

11 And that's the same thing that we have here, your
12 Honor. They're basically alleging that the manufacture
13 defendants are persons liable under the statute in the same way
14 that the plaintiff in Town of Westport alleged that Monsanto
15 was.

16 Now, in their brief they make some arguments that the
17 defendants arrange for the transport. But I think the Town of
18 Westport would show that that's not enough. And second, they
19 really have not alleged that in their complaint. They claim
20 that in their brief. They really haven't alleged any facts to
21 that effect in their complaint.

22 There's no interaction alleged by the defendants with
23 regard to this product at issue with the sites. And that's key
24 to satisfying the prong for persons liable under the statute.

25 And further, this idea that, well, you know, if

1 they're not persons liable under the response cost statute,
2 even though we're seeking response costs, we can still just
3 assert common law damages. Again, I think that would
4 eviscerate the purpose of the statute. The purpose of the
5 statute was to carefully craft sort of this system for dealing
6 with response costs in these types of situations. I don't
7 think the statute was defining persons liable and saying, you
8 know what, never mind, if you're not meeting this definition,
9 we're going to have a whole lot of litigation; we're going to
10 extend it to product manufacturers as well. I think the
11 legislature could have done that if it wanted to, and it
12 decided not to do that.

13 Thank you, your Honor.

14 THE COURT: Counsel, we have a few minutes left. I'll
15 split the time between you. You can just give me your final
16 remarks, counsel. Certainly, both sides have given me a lot to
17 think about. I've thought about some of these issues before,
18 but I will consider it in the context of the pleadings before
19 me now.

20 Counsel.

21 MR. HEAD: Thank you, your Honor.

22 On the persons liable 21E issue, this is significantly
23 different than the Westport case. Westport was an ingredient
24 manufacturer of a final product. These defendants are the
25 manufacturer of a final product. There are allegations

1 relative to information and knowledge that these defendants
2 had, in fact, a specific campaign to ensure that scientific
3 research on PFAS was not distributed publicly, was not given to
4 the regulators. And that they knew that if regulators became
5 aware of its risk, they would be forced to halt the manufacture
6 of their product. That's alleged in the complaint.

7 This is a product that when it is used as designed, it
8 is sprayed directly on the ground, and every time it is sprayed
9 on the ground it is going to cause soil and groundwater
10 contamination because these are products that contain PFOS and
11 PFOA and because of that, when you spray it on the ground, it
12 is going to contaminate the soil and the groundwater with PFOS
13 and PFOA. They did, as alleged, cause the contamination by
14 virtue of their failure to properly disclose to the regulators
15 the information they had relative to the effects of these
16 products, that they were designed to be used in a way that was
17 going to by design put this product in the soil and groundwater
18 and contaminate the soil and groundwater.

19 In fact, so they both otherwise caused but they
20 otherwise meet the legally responsible for provision of 21E
21 making them subject to liability under 21E.

22 I would disagree very strongly that this eliminates
23 common law liability. What this creates is a different
24 mechanism for allowing for strict liability, but does not --
25 and there's case law that says this does not eliminate and does

1 not void, and we cite it in our brief, the common law. It is
2 simply a mechanism under state statute to create liability.

3 With regard to -- very quickly, on the issue of -- I'm
4 sorry, your Honor, of contribution claim. On the contribution
5 claim, this was -- I disagree very strongly that paragraph,
6 subparagraph (d), only allows a case to proceed if there is a
7 settlement or release of all of these defendants in that
8 underlying claim. There are two paragraphs in paragraph (d),
9 one is if the settlement occurs within the statute of
10 limitations, that does not require release of all defendants.
11 Paragraph 2 is the one that does require release of all
12 defendants.

13 We argue and would argue that the release, the
14 judgment that was filed, one, puts it under paragraph (c)
15 because it's a judgment; or two, under paragraph (d) is a
16 judgment that was entered prior to the expiration of statute of
17 limitations and the lawsuit was then filed within a year
18 following the judgment.

19 THE COURT: Okay.

20 MR. HEAD: Thank you, your Honor.

21 MR. FLEMING: Your Honor --

22 THE COURT: Counsel, very briefly.

23 MR. FLEMING: Very briefly, your Honor, thank you so
24 much.

25 Back to the property damage claims, Counts I and III.

1 Mr. Head referred to diminished property values, I think I
2 referred to that in the brief as well. It's simply not pled in
3 the complaint. They had an opportunity previously to amend
4 their damages, they haven't done that. It's not in the
5 complaint. Your Honor, the property damage allegations are the
6 ones that we think you rejected previously.

7 Secondly, on Twombly and Iqbal, I won't belabor it,
8 suffice it to say there is very, very conclusory -- there are
9 very conclusory added allegations purportedly saying that the
10 defendants' products were used at the training camp. We don't
11 think that's sufficient, your Honor.

12 And then, your Honor, I think Mr. Head had just said
13 that the Westport case doesn't stand for the proposition that
14 you can void common law damages if you're proceeding under
15 Chapter 21E, that response costs don't void common law damages.
16 I think you've already held to that effect, your Honor, that
17 doesn't mean you can try to seek to recover the same damages,
18 right, you have to try to seek something separate and apart
19 from response costs.

20 As I just I think articulated, the damages allegations
21 that they set out are really only alleging response costs.
22 They should be estopped from asserting that they have common
23 law damages. They previously said they had none to avoid the
24 statute of limitations, and we lay out that argument in our
25 brief, your Honor, so I remind the Court of that as well.

1 Thank you.

2 THE COURT: Thank you, counsel.

3 I appreciate your arguments and you arguing them
4 within the time limits I gave each side.

5 I promise you, counsel, I'll go back to your papers
6 with those arguments in mind thank you.

7 THE CLERK: All rise.

8 THE COURT: Thank you.

9 (Court adjourned at 4:04 p.m.)

10 - - - - -

11 CERTIFICATION

12 I certify that the foregoing is a correct transcript
13 of the record of proceedings in the above-entitled matter to
14 the best of my skill and ability.

15
16
17
18 /s/Debra M. Joyce
19 Debra M. Joyce, RMR, CRR, FCRR
Official Court Reporter

July 31, 2018
Date